



Pakistan Water and Power Development Authority

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Office of the General Manager
Hydro Resources Management
228-Wapda House, Lahore

No. GM(HRM)/81-W/3709-12

Dated: 07.10.2026

1.	M/s BesTel Communications / Siap+Macros, Lahore
2.	M/s CDigital Pvt. Ltd. Platino Mall, 2nd Floor, D-Markaz Gulberg Green, Islamabad
3.	M/s Buraq Integrated Solutions (Pvt.) Ltd, 11-D, 6 th Road, Satellite Town, Rawalpindi

Subject: Procurement of Supply, Installation Testing and Commissioning of Equipment for Upgradation of 16 Existing Automatic Weather Stations (AWS) of GMRC in Upper Indus Basin under Dam Safety Component of Approved PC-I T5 HPP-Contract No CONTRACT NO. PK-AF-TARBELA 4TH-571307-GO-RFB

Enclosed please find herewith minutes of Pre-Bid meeting held in the office of the undersigned on October 06, 2026 along with the clarifications of queries raised by various Bidders through E-mail, for your information and further necessary action.

Encl: As above.

General Manager (HRM)
WAPDA House, Lahore
07/10/2026

Copy to:

1. GM/PD, T5 HPP, Tarbela
2. General Manager (C&M) Water, Wapda House Lahore.
3. Chief Engineer (H&WM), Wapda House Lahore.
4. Project Director (GMRC), Wapda House, Lahore.
5. Master File

Minutes of Pre-Bid Meeting

A Pre-Bid meeting for the subject contract was held on October 6, 2026 in the Office of General Manager (HRM) WAPDA, 228 WAPDA House Lahore Pakistan at 11:00 hours.

The Participants were:

WAPDA (Employer)

1. Gohar Zaman Bhabha, General Manager (HRM)
2. Syed Imtiaz Hussain, Project Director (GMRC)
3. Kashif Nadeem, Director (Glaciology) GMRC
4. Ahmad Faisal, Director (C&P) T5HPP
5. Waqas Ahmad, Dy. GMF (Funds) WAPDA
6. Muzammal Pasha, Manager Taxes WAPDA
7. Rana Muhammad Hammad, Director (Civil) CCC
8. Ansar Waseem, XEN (Mech.) CCC
9. Zubair Shamshad, XEN (Electronics) WRMD
10. Shehryar Wamique, AXEN (M&C) H&R Dte.
11. Muhammad Arshad, AXEN (Elect.) GMRC

Prospective Bidders/Representative:

- | | | |
|---|--------------------|--|
| 1 | Waseem Arshad Rana | CEO, BesTel Communications / Siap + Micros, Lahore |
| 2 | Muhammad Mujtaba | CPO, BesTel Communications / Siap + Micros, Lahore |
| 3 | Shams Ur Rehman, | CDigital, Islamabad |

Proceedings:

The participants were welcomed and overview of the Employer's Requirement was narrated by General Manager (HRM).

The prospective Bidders raised a number of technical and contractual queries during the Pre-Bid Meeting. In addition, some queries were received through e-mail. The clarifications provided by the Project Office, WAPDA, in response to the queries received are reproduced hereunder:

Sr.	Queries/Issues	Employer's/Project Replies
1.	This is with reference to your Tender regarding "Procurement of Supply, Installation, Testing and Commissioning of Equipment for Up-gradation of 16 Existing Weather Stations of GMRC In Upper Indus Basin". We have following queries related to the RFP: i. On Page 85, it is asked to provide the data SIMs with static IP address. It is stated that please review this requirement as most of the modern AWS systems do not require to have Static IP address. SIMs with static IP addresses are expensive to maintain and are security threats to the systems to be hacked. ii. On Page 90, it is stated that the rain gauge should have 200 sqcm orifice whereas on Page 101 of the RFP, it is stated that the orifice of the rain gauge should be 400 sqcm. Please clarify about the required orifice of the rain gauge.	i. Static IP SIMs (Page 85): The requirement of a static IP address for the server end. Each station have a specific IP ID for FTP connection. For data transmission standard data SIM with 3G/4G/5G connectivity shall be acceptable, provided it ensures reliable and secure data transmission between the stations and the central server. ii. Rain Gauge Orifice (Pages 90 and 101): The figure of 400 cm² stated on Page 101 is a typographical error. It is clarified that the required orifice (collection area) of the rain gauge is 200 cm² as mentioned on page 90. Bidders shall quote accordingly. iii. Meteosat Modem (Page 95): Dual-mode communication is required at all stations. GSM shall be the primary mode of data transmission, with satellite communication (Satellite/Meteosat/Thuraya) as the secondary mode. At sites where no GSM signal is available, satellite communication

	iii. On Page 95, Meteosat modem is also required. Please confirm about its requirement. iv. Please elaborate the requirement related to CCTV camera, as to transmit the video over the Satellite link would not be feasible and only still snaps after a specific interval may be transmitted. Please review this requirement considering the high cost of Satellite communication.	shall serve as the primary mode. The Bidder may offer any one of the Satellite/Meteosat/Thuraya services, provided the proposed solution is reliable, cost-effective and ensures uninterrupted data communication. iv. CCTV Camera: No provision has been made in the Bidding Document for video transmission. Provision shall be made for recording the video on site, with a backup of the recordings maintained on site. Still pictures at regular intervals may be transmitted at sites where GSM signal is available. It is therefore clarified, that there is no requirement to transmit images or video over the satellite link.
2.	If you could confirm that the tender is open to foreign bidders and if a JV of a local company jointly with a foreign one is considered eligible	With reference to your query regarding the eligibility of foreign bidders to participate in the National Competitive Bidding (NCB), it is clarified that, foreign bidders are eligible to participate in NCB procurement, subject to meeting the eligibility, qualification and requirements specified in the Construction and Operation of Engineering Works PEC Byelaws, 1987.
3.	The firm's valid registration with Federal Board of Revenue for Income Tax and Sales Tax and shall be on the active taxpayer's list: can we consider our registration in the Italian Revenue Board as compliant with the requirement?	Kindly refer to ITB/BDS Clause 11.1(j), which specifies the eligibility requirements for participating bidders, the bidder is required to comply with the said requirement.
4.	Bidder should have valid registration with Pakistan Engineering Council in C6 Category or above with specialization field of EE-04 (Telecommunication)/EE-06 (Instrumentation & Control/Electronics): being Italian our company cannot be registered in the Pakistan Engineering Council. However, the equivalent Italian document attesting that we operate in those sectors is our Registration document to the Chamber of Commerce: will this document considered as compliant.	Kindly refer to ITB/BDS Clause 11.1(j), which specifies the eligibility requirements for participating bidders. Further, you can proceed in accordance with PEC Byelaws (Construction and Operation of Engineering Works 1987) and obtain Provisional License of PEC for participation in the bidding.
5.	Registered with Income Tax and Sales Tax Departments and who are on Active Taxpayers List of the Federal Board of Revenue: in order to meet with this requirement can we submit the document mentioned at point 1).	All the requisite documents have been mentioned in the bidding documents, which may be appended with your submission.
6.	The eligibility clause you mention strictly require the company registration with "Pakistan Engineering Council in C6 Category or above with specialization field of EE-04 (Telecommunication)/EE-06 (Instrumentation & Control/Electronics". Hence, it looks it refers to Pakistani companies as foreign companies do not have a registration with such body. Please clarify if a foreign company can apply	Already clarified vide Sr. No. 4.

	for registration to PEC.	
7.	Please confirm that in case we participate to this tender in JV with a local Pakistani company registered with PEC the bid is accepted even though our company is not registered within the PEC itself.	Already clarified vide Sr. No. 4.
8.	Financial Capability: The Bidder shall submit audited financial statements or, if not required by the law of the Bidder's country, other Audited financial statements acceptable to the Purchaser, for the last 03 years containing UDIN prior to bid submission deadline, demonstrating the current soundness of the Bidder's financial position. QUESTION: are these financial audited statements those of the local participant (our agent) OR can they be the ones of the manufacturer (in this case our company SIAP+MICROS). Moreover, please confirm that in case of JV of two members this requirement is accepted to be met by only one member.	Audited financial statements for the last three years prior to bid submission deadline are required by each Bidder. In case of a JV, the same is required to be provided by each member and will be considered for evaluation of members of the JV.
9.	Average Annual Turnover: The bidder shall demonstrate an average annual turnover for the last five (5) years in similar nature of works/items not less than 60% of the offered bid price. QUESTION: is this requirement to be met by the local Pakistani participant or can it be met by our company as manufacturer. Moreover, please confirm that in case of JV of two members this requirement is accepted to be met by only one member.	The demonstration of Average Annual Turnover is required to be met by the bidder. In case of a JV, the combined Average Annual Turnover of both the members will be considered for evaluation of the JV.
10.	Specific Experience: The Bidder shall demonstrate that, during the last ten (10) years prior to the Bid Submission Deadline, it has successfully completed at least three (3) contracts of a similar nature, each having a minimum contract value of PKR 100 million. The Bidder shall provide full references and contact details of the respective employers/clients for verification. The contracts shall have been successfully and substantially completed and shall be similar in nature, scope, complexity, and size to the Goods and Related Services required under this Contract. QUESTION: in case a local bidder participates to the tender please confirm it can use the experience of the manufacturer. Moreover, please confirm that in case of JV of two members this requirement is accepted to be met by only one member.	The demonstration of Specific Experience is required to be met by the bidder. In case of a JV, the combined Specific Experience of both the members will be considered for evaluation of the JV.

The meeting was concluded by General Manager (HRM) Water, Wapda at 12:30 hrs with a vote of thanks